

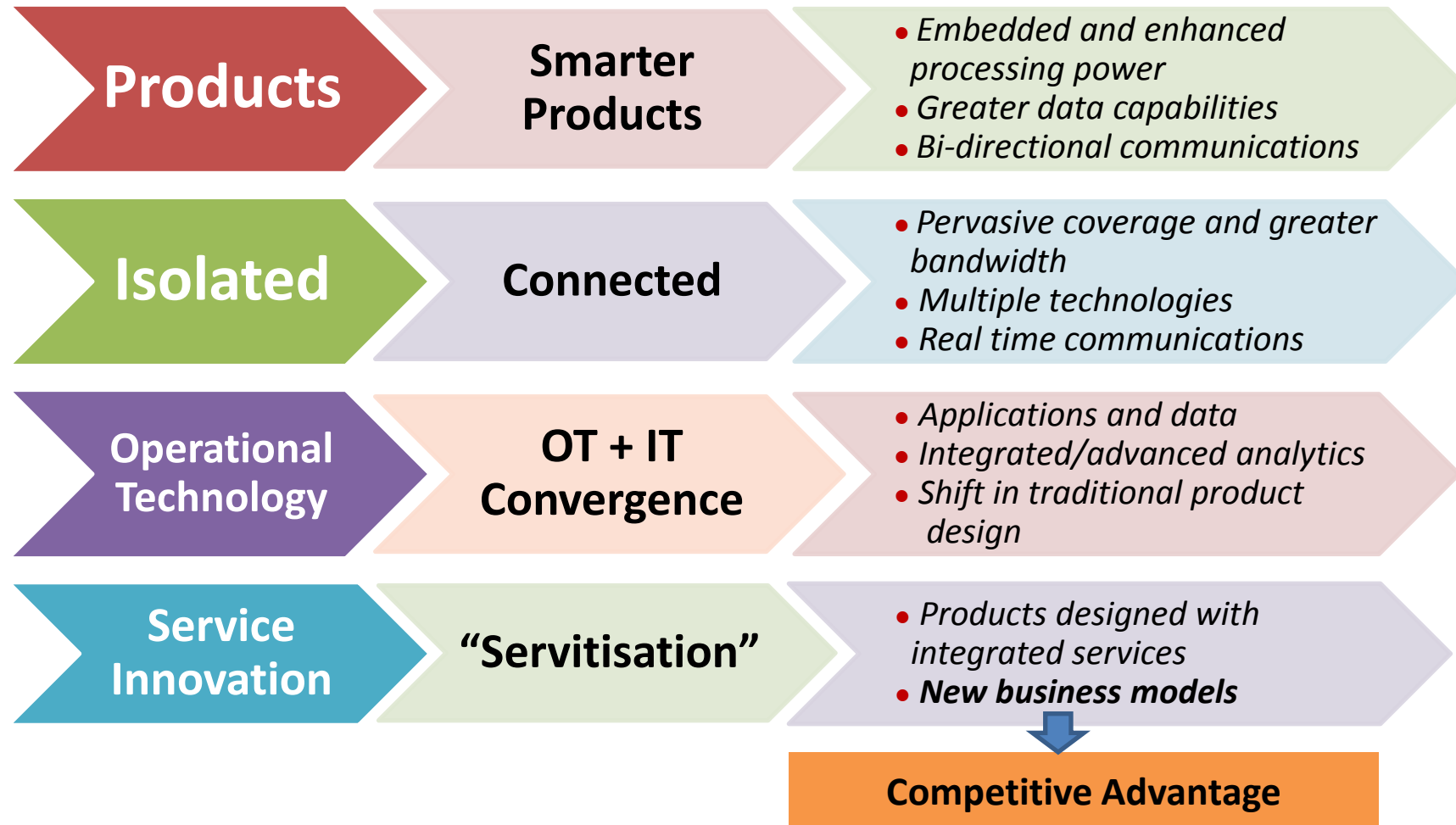


# CONNECTED ENTERPRISE – ROLE OF AI and IOT

GEOSPATIAL WORLD FORUM , HICC , 18<sup>th</sup> Jan 2018



# Enterprise IoT is fundamentally changing the business of companies



# Connectivity – Multi-Network Strategy



Pillars of IoT



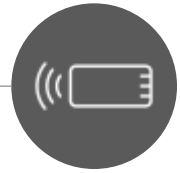
Global Cellular (4G, 5G)



Satellite



Global wireline



Wired & Short range



Low-Power Wide-Area (LTE-M)

*IoT solutions can span across different network technologies. AT&T offers a multi-network approach to provide the flexibility and agility customers need to optimize their IoT solutions.*

# Global SIM – Value Proposition

## Single SIM Simplicity



### Global wireless IoT connectivity (2G/3G/4G) in all regions of the world

- Best-in-class roaming partners with optimized national coverage
- Access to hundreds of mobile network operators worldwide



### Integrated compatibility with global networks

- Flexible solutions, best-in-class services
- Designed and built to the GSMA specifications for remote provisioning



### Operational and financial efficiency

- Reduces the need for multiple device SKUs
- Eliminates need for customers to have agreements in each market
- Helps improve logistics, operations, and time to market



### AT&T Control Center streamlines device deployment

- Agile and scalable – supports massive deployment of IoT solutions
- Global service management platform with advanced diagnostic tools, smart process automation, and machine monitoring
- Flexible global billing meets local regulatory and legal requirements
- Global customer care and support



# Security



Pillars of IoT



## Endpoint Security



Establishing trust and control of IoT devices

- *Global SIM for bi-directional device & network authentication*
- *Firmware/Software updates over the air (FOTA/SOTA)*
- *Enterprise Mobile Management (more complex devices)*

## Network Security



Highly secure connectivity from endpoint to backend with network-based controls

- *Default configuration: Private IP address, Peer-to-Peer block*
- *End-to-end private tunnel & closed loop communication path (Private APN/AT&T VPN/AT&T NetBond for IoT)*
- *Blacklist/Whitelist for Voice/SMS/IMEI*

## Data/App Security



Securing workloads and applications in the cloud and/or premise

- *Industrial IoT (SCADA/ICS): Bayshore IT/OT Gateway*
- *Firewalls: network and premise-based*
- *DDoS Defense*

## Threat Management



Monitoring customer assets and network for proactive threat detection and response

- *IoT Anomaly Threat Detection (POC)*
- *AT&T Threat Manager Log Analysis*

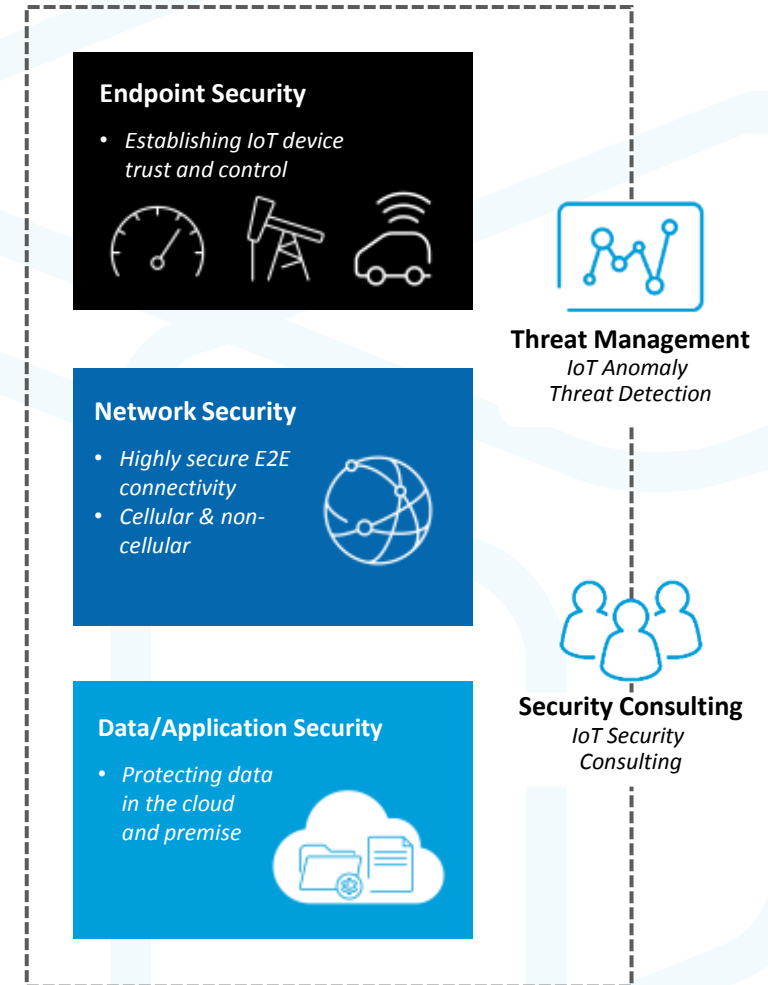
## IoT Security Consulting



Ongoing security validation and risk assessment of IoT ecosystem

- *IoT Security Consulting*
- *IoT Security risk assessment*
- *Standards compliance*
- *Penetration testing*
- *Secure network architecture*

## Four Layer Approach to Securing the Internet of Things



# AT&T By The Numbers (2Q17)



Why AT&T



**147M**

Mobility Subscribers

**25**



Number of connected car OEMs

**200+**



Countries & territories via roaming



**264,000**

Worldwide employees in 60 countries

**2.5M**



Connected fleet vehicles

**1.7M**



Asset management devices



**34M**

Connected IoT devices



Relationship with a single global carrier with connectivity to over

**500**

carrier networks

**140**



Years serving customers

**8**



Nobel Prizes

Headcount of personnel focused on IoT



**400+**

world wide

**14.6M**



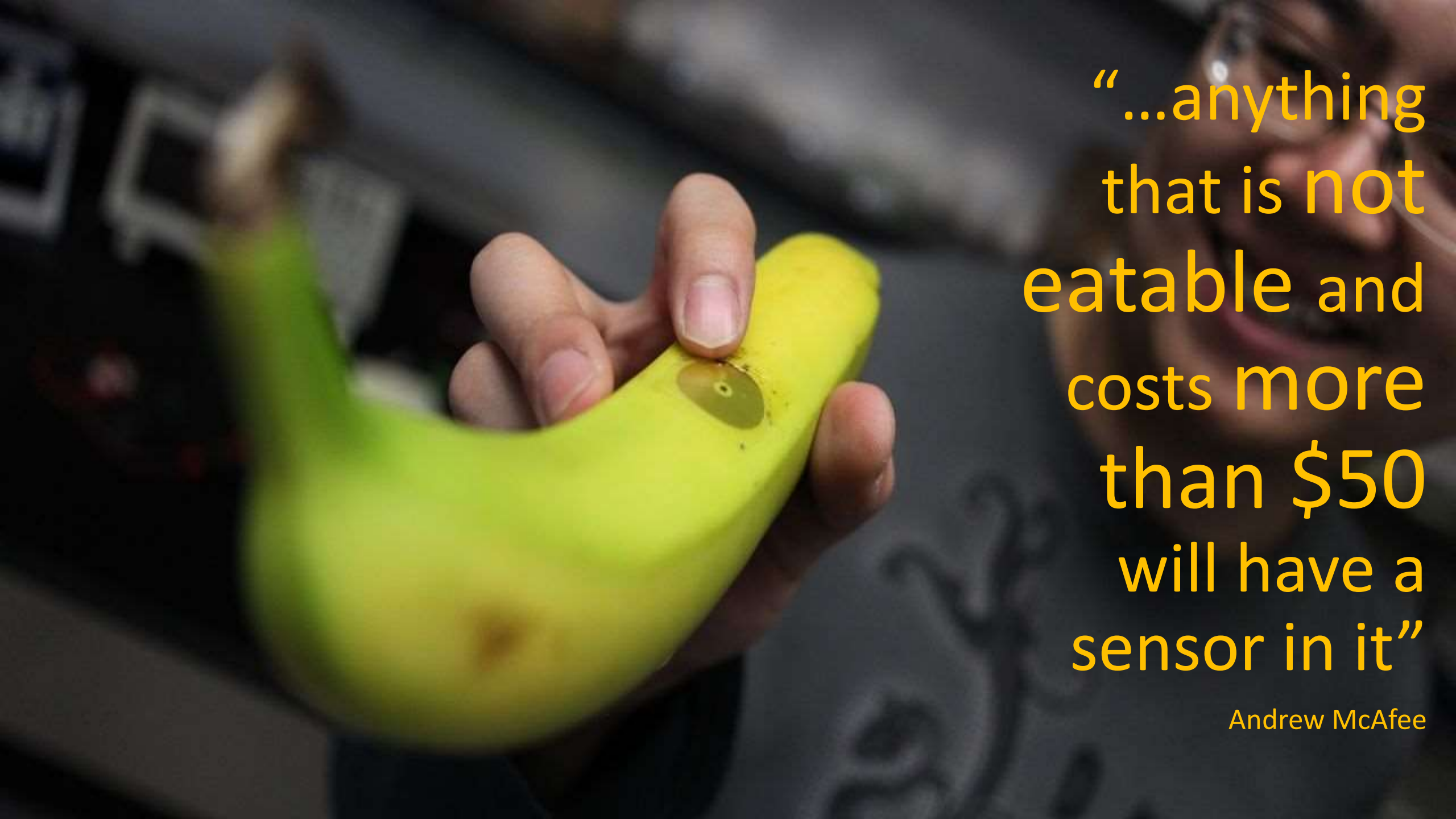
Connected Cars

Internet data centers across the globe



**36**





“...anything  
that is not  
eatable and  
costs more  
than \$50  
will have a  
sensor in it”

Andrew McAfee