



5G & Geospatial data - what are the mutually empowering dynamics?

May 2023

Why

**Investment planning
and performance
optimisation**



What

**Geospatial data in
telecom**

How

**Solution portfolio,
intelligence & system
integration**

Why? Problems & Opportunities

Investment planning & prioritisation

- Revenue protection
- Access deployment strategy
- Access Solution Portfolio
- Future technology and spectrum evaluation

Customer experience improvement

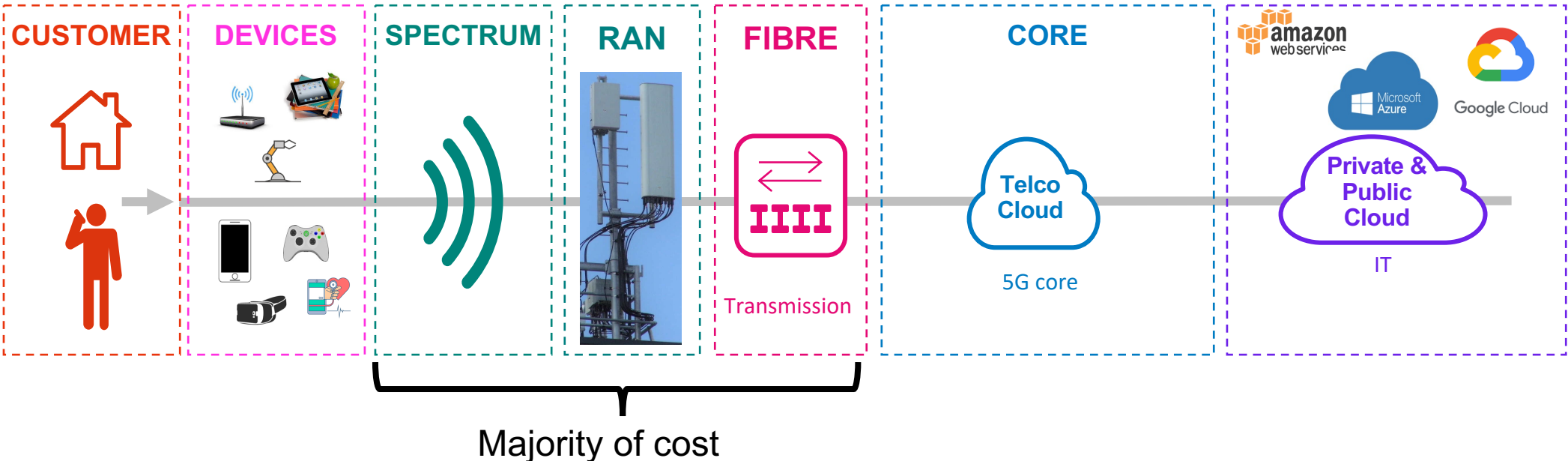
- Spectrum Efficiency
- Network Optimisation
- Network planning

Market insights

- Competitive analysis
- Market Opportunity
- Benchmarking

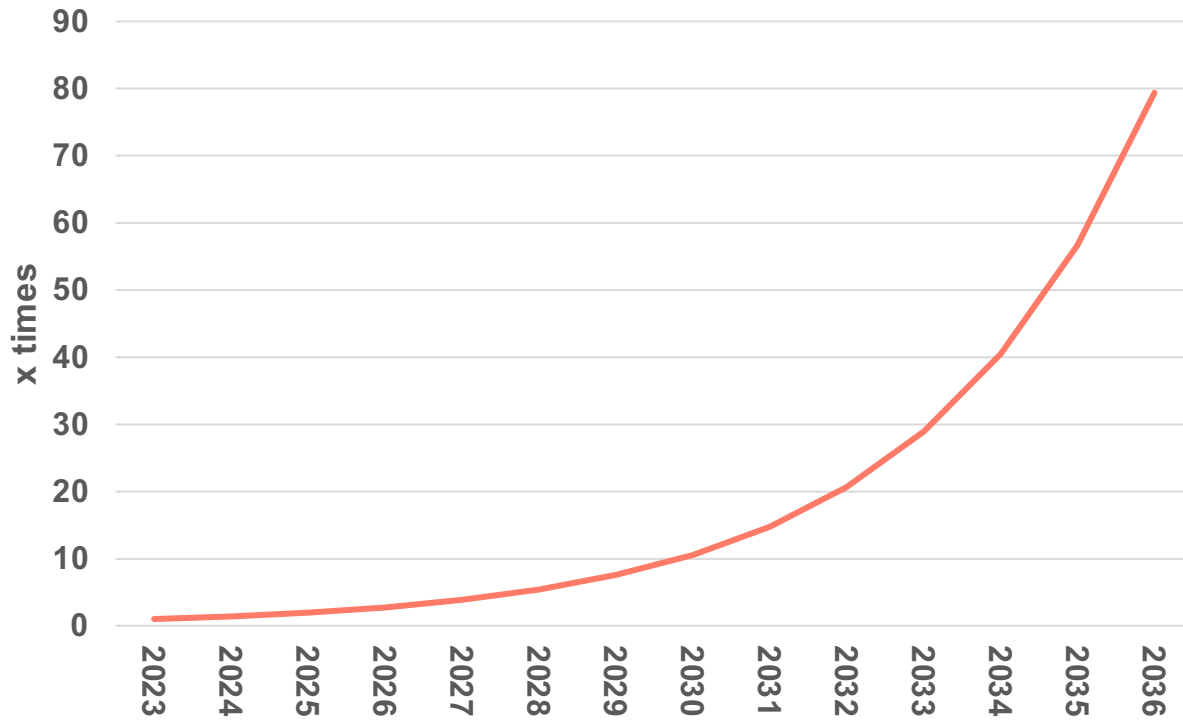


Deploying 'fast 5G' costs 3~4x more compared with traditional system.....

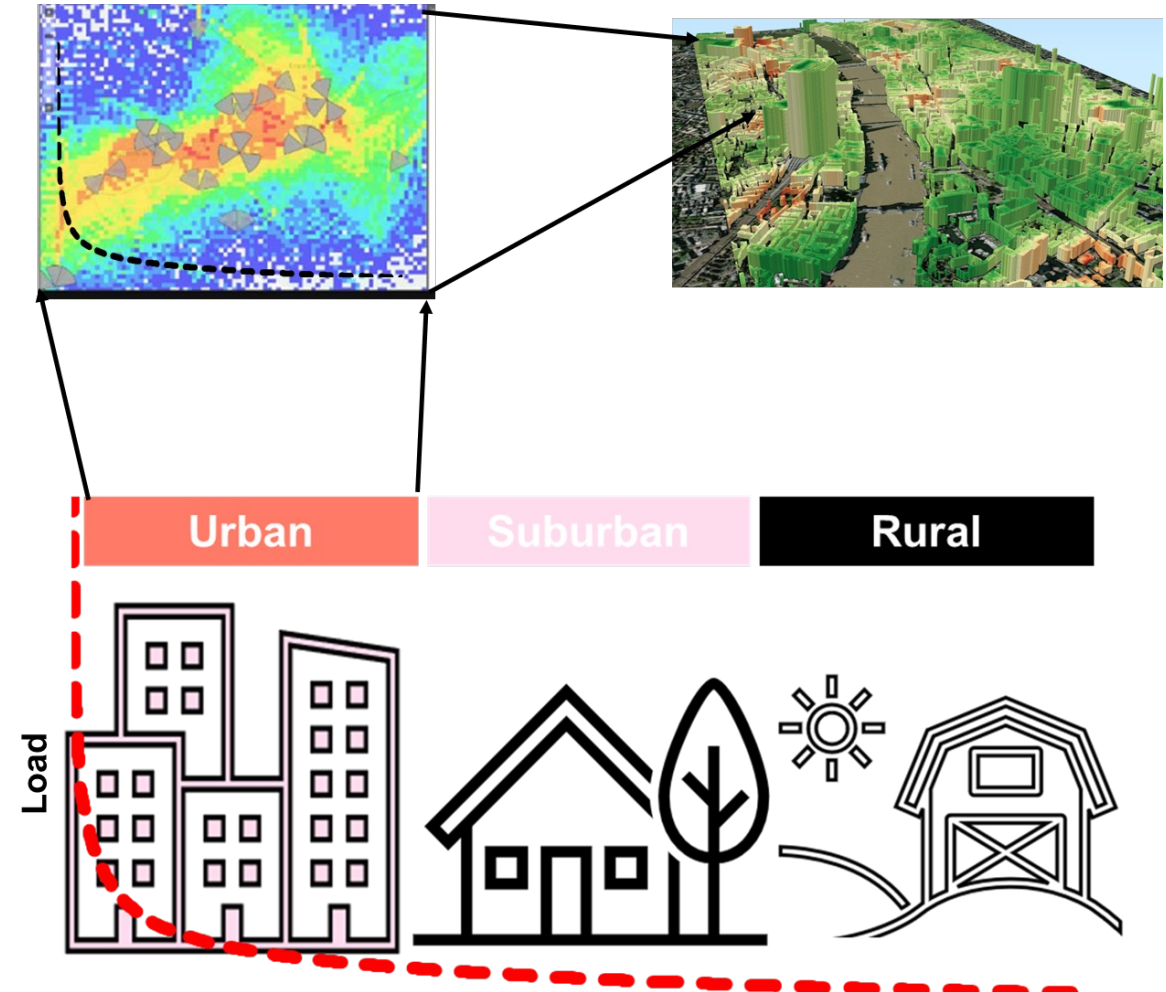


Data traffic is not uniformly distributed, and 'fast 5G' is needed to justify the return on investment in high-traffic demand areas.

Data traffic demand



Based on Ofcom's 40% increase per year (Medium growth)



Network Solution Portfolio

There are different 5G solutions suitable for different environments:

1. Macro sites
2. Small cell
3. Indoor system

Small cell



Macro site



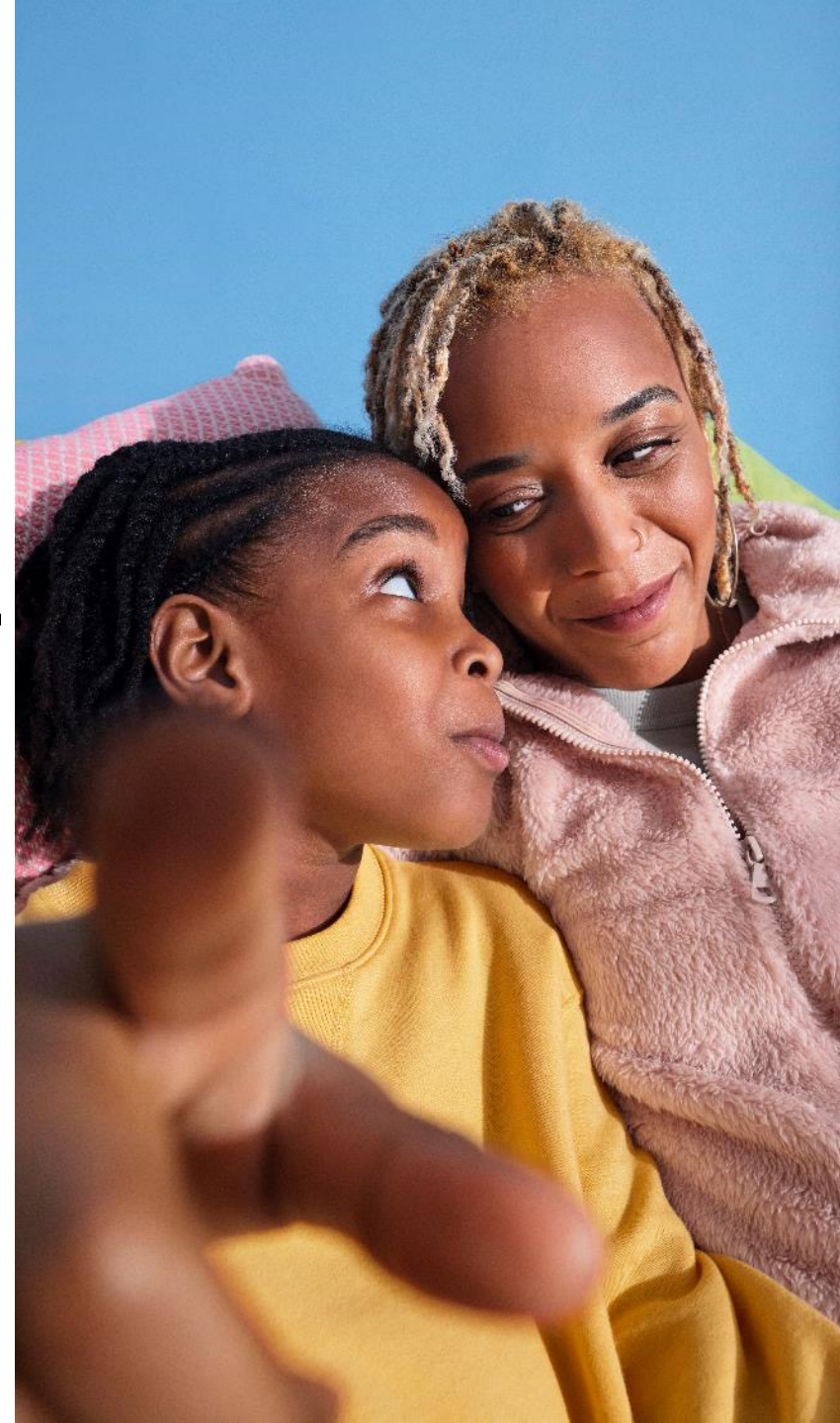
Indoor system



What the solution could look like

Enhancing the business awareness of their consumers' needs by tagging their key performance indicators with a specific location.

Geospatial data

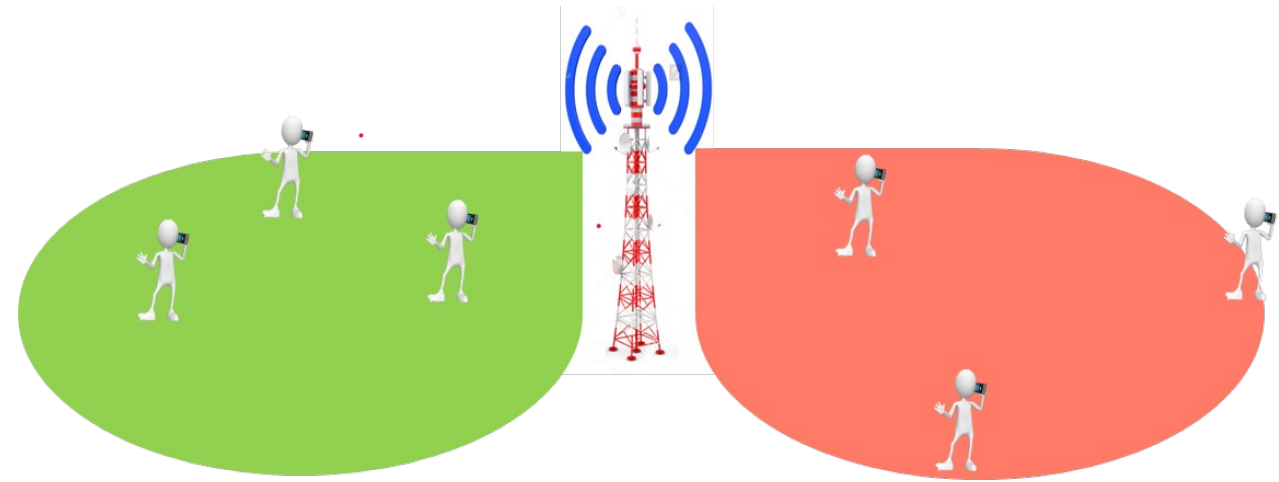


Geospatial: Traditional vs 5G

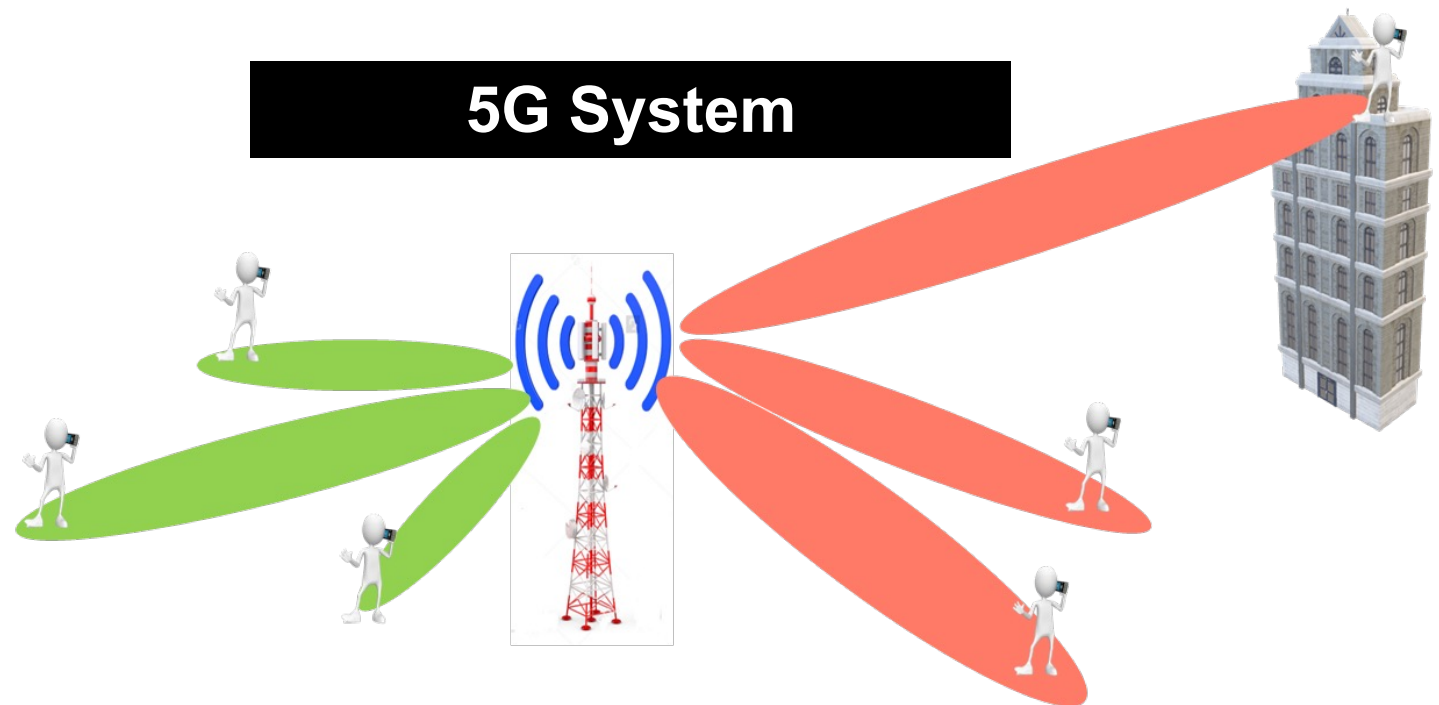
Location awareness underpins 5G performance boost, which drives:

- 3.5~5x more capacity
- 4x better speed
- 2x less energy consumption
- 2x wider coverage

Traditional System

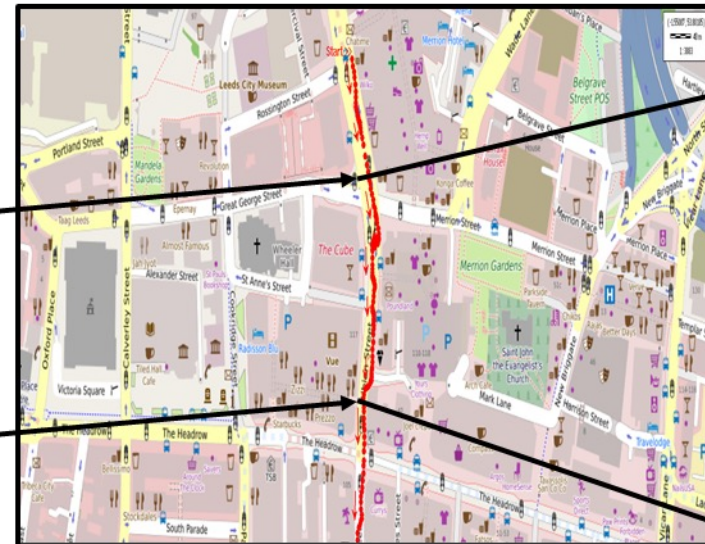
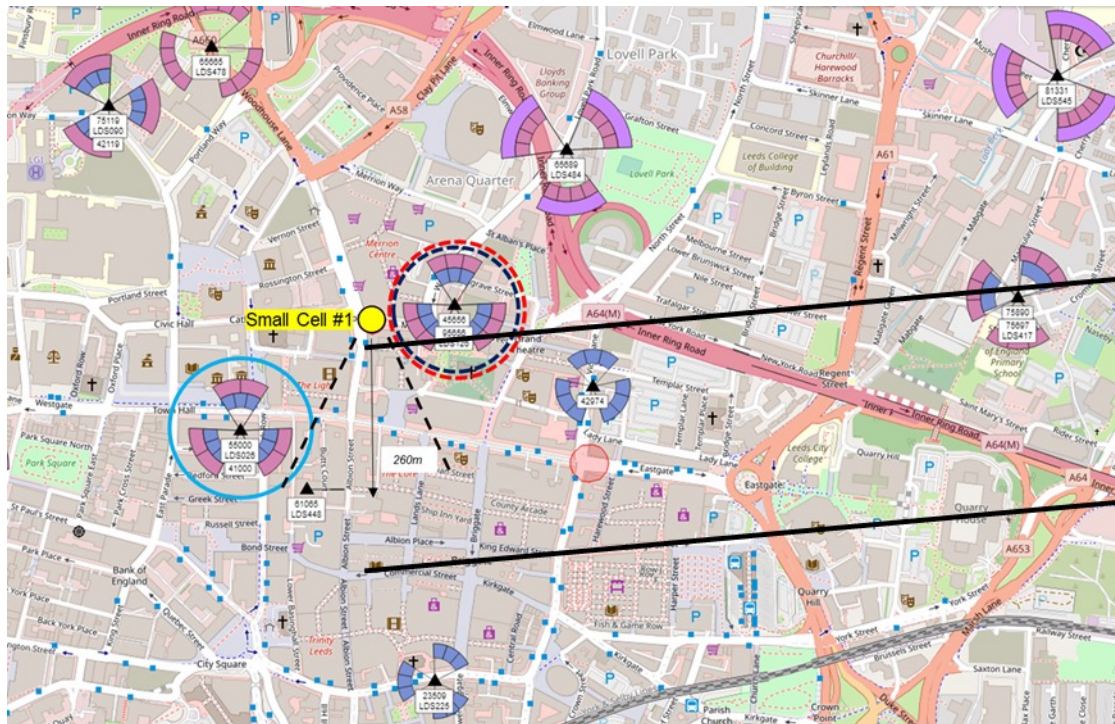


5G System



Geospatial identification of traffic hotspots is fundamental to identify the most cost effective solution to deploy 5G.

- One small cell helps to improve the user experience by offloading up to 70% of traffic from Macro sites
- Significant performance improvement, 250Mbps from 2~10 Mbps

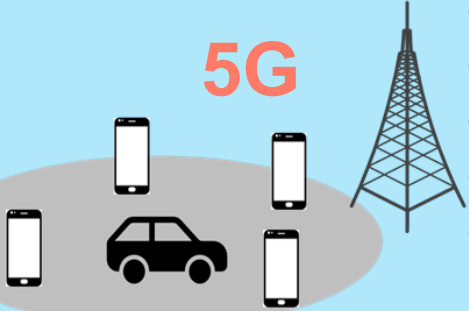


How?

Geospatial Portfolio

Drive test

5G



- Accuracy: Low
- Complexity: Low
- Indoor/outdoor: Low
- Cost: High
- Dataset: Low
- User consent: N/A

MNO App

5G



- Accuracy: Medium
- Complexity: Medium
- Indoor/outdoor: Low
- Cost: Medium
- Dataset: Medium
- User consent: Yes

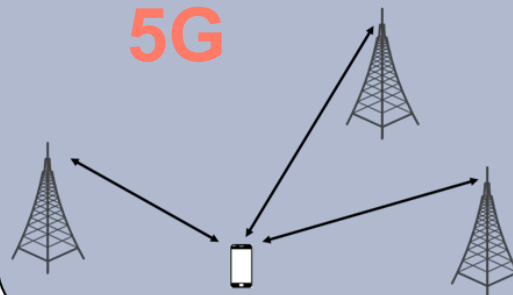
Device trace



- Accuracy: High
- Complexity: Medium
- Indoor/outdoor: Medium
- Cost: Medium
- Dataset: High
- User consent: Yes

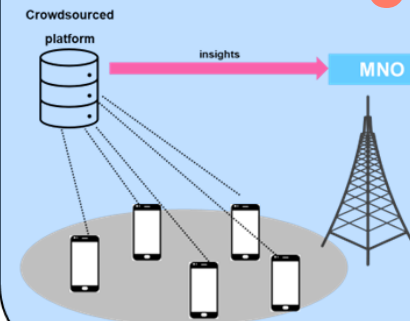
Network trace

5G



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Crowdsourced 5G

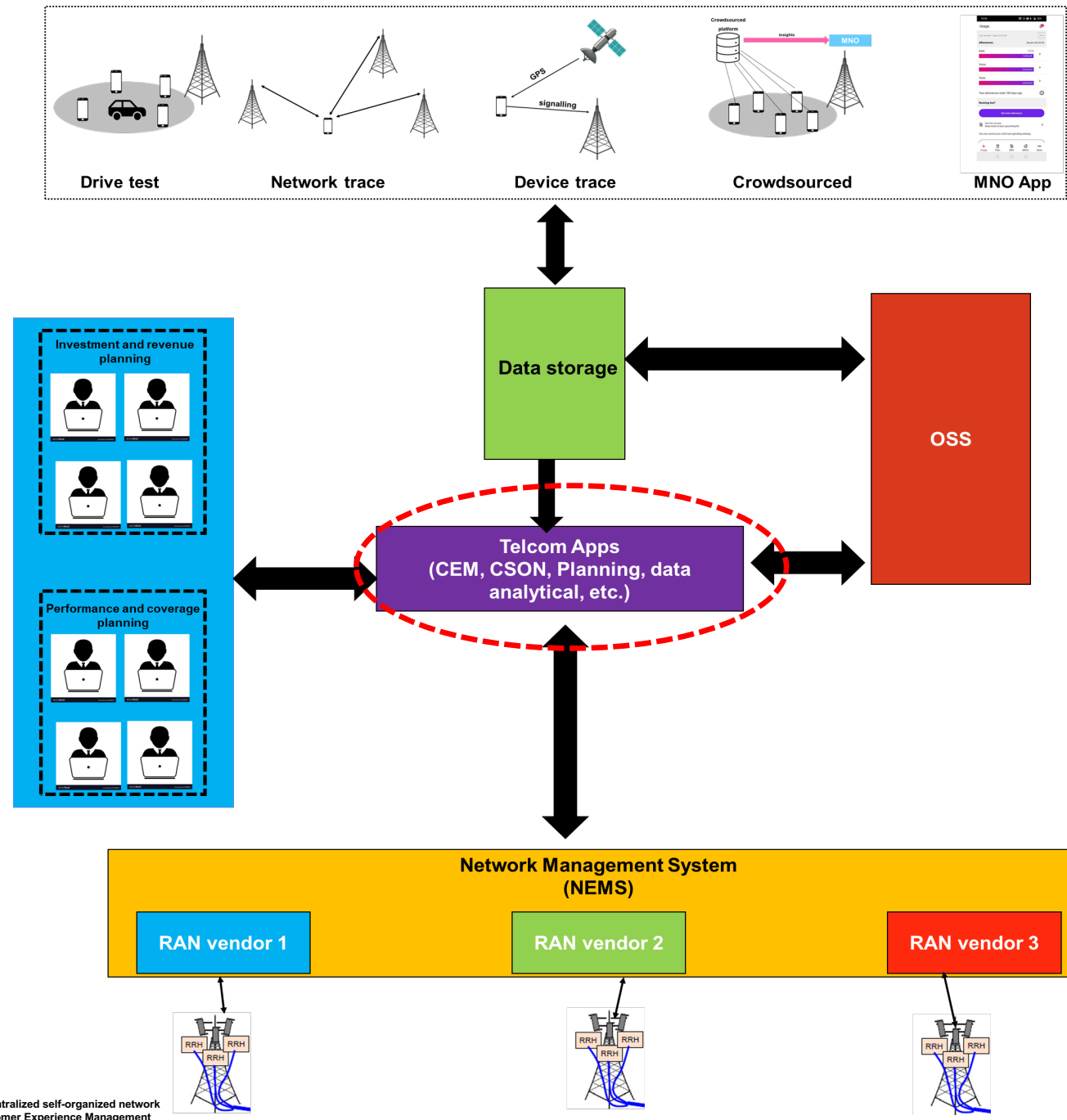


- Accuracy: Medium
- Complexity: Medium
- Indoor/outdoor: Medium
- Cost: High
- Dataset: Medium
- User consent: Yes

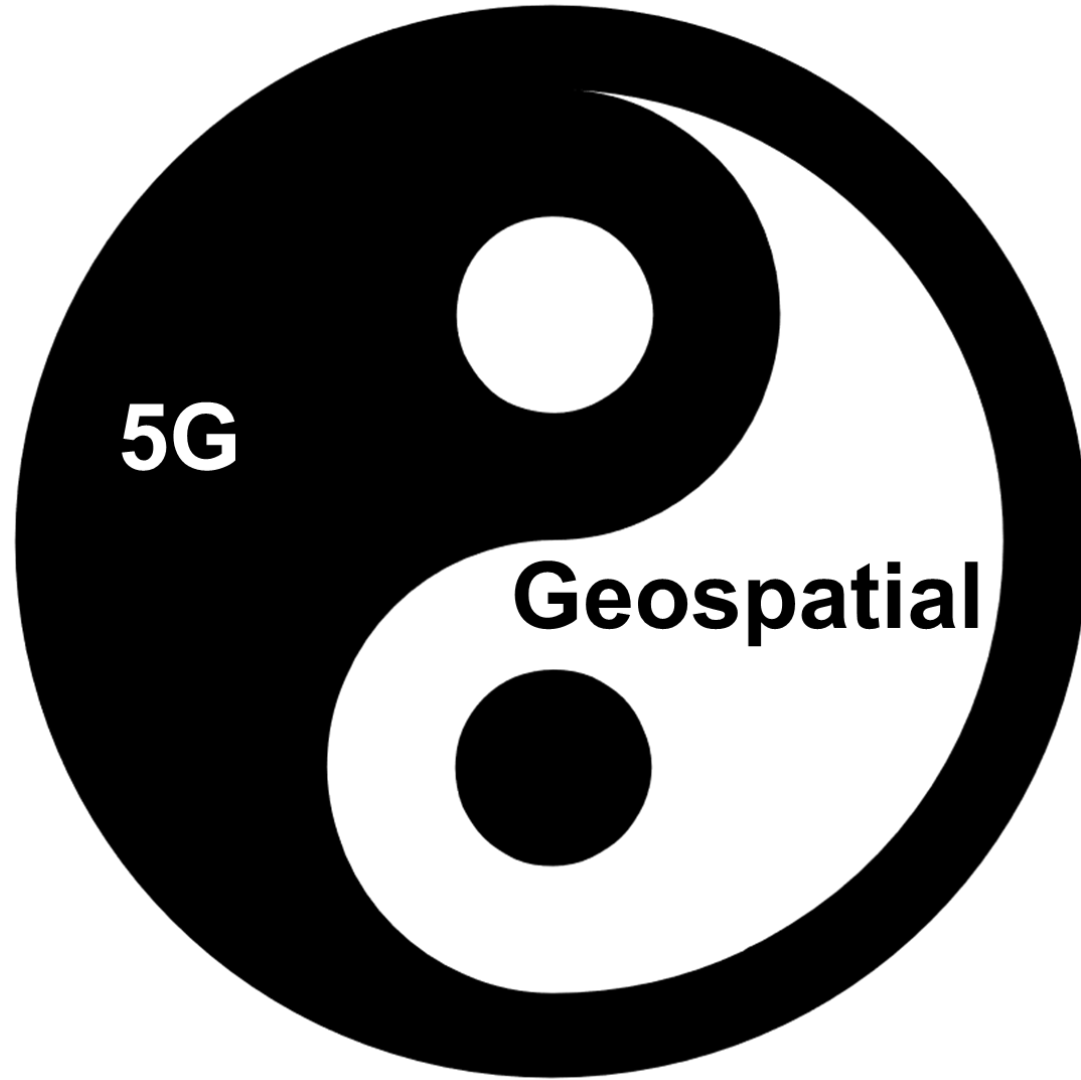
High Level Architecture

It is not just about collecting the geo info, but together with the effective E2E architecture and implementing the right intelligence ensuring:

1. better investment; and
2. improved user experience



CSON: Centralized self-organized network
CEM Customer Experience Management



5G and Geospatial data work in tandem, empowering each other and creating a virtuous circle

